



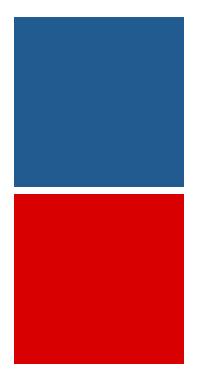




### The Preferred Yacht Service Provider at ONE°15

Fratelli Cosulich (FC) is a 157-year-old family business, with a reputation of delivering service excellence to a growing list of clientele in the Southeast Asia region.

FC would like to partner with you and become your premier trusted fuel supplier whilst sailing around Southeast Asia.





## Who is Fratelli Cosulich?

**Fratelli Cosulich** (**FC**) is a multinational Group fully owned by the Cosulich family. Currently in its 6th generation, FC runs a diverse group of experienced professionals with offices located in all major ports and marinas worldwide. FC was established in 1857 and began operations as a ship owner. Today, FC operates out of 15 countries with revenues in excess of USD\$1.9 billion per year.

As a premier service provider for luxury yachts, trading and **fuel bunkering** is a popular service Fratelli Cosulich provides to captains and owners sailing from Singapore to Phukets, and vice versa, with a network spanning across ports such as Port Dickson, Pangkor and Langkawi.

Let us partner with you and be your trusted premier fuel provider when cruising across Southeast Asia

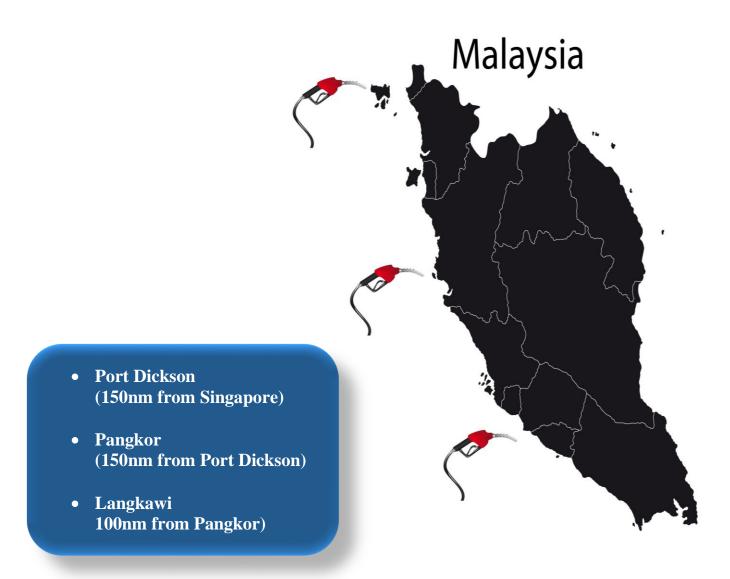
## Northeast Monsoon FC Bunker Locations

#### FC Northeast Monsoon Bunker Locations

Fratelli Cosulich Bunkers(s) Pte Ltd would like to extend to you the opportunity to open a **Fratelli Cosulich Bunker Account**. This will provide you with access to **hassle free fuel when cruising along the west coast of Malaysia up to Phuket**.

We understand that yachts which transit between ports such as Singapore, Langkawi and Phuket will need to make Bunker Stops every 150nm to 200nm.

We are able to offer fuel by truck or by barge to yachts at the following locations:



# Bespoke Services:



FC understands your needs...

#### **PROFESSIONALISM**

## FINANCE

#### **FLEXIBILITY**







#### **Professional Operation**

Our experienced operators are authorised, established and able to offer high quality fuel by truck or by a barge to yachts.

#### **Single Point of Contact**

Enjoy a single point of contact who will organise the delivery of fuel at each location.

#### **Other Services**

We have strong connections with the marinas which allows us to contact them on your behalf to make berthing reservations. And able to provide assistance with the immigration paperwork.

## **Credit Terms and Competitive Price**

With established and active relations with our suppliers, we are able to offer competitive prices to our clients.

Upon completion of the credit application process we are able to offer you attractive credit terms ranging from 3 to 15 days.

#### Quantity

The minimum volume for each location varies but approximately a volume of at least 1,500 litres.

#### **Notice Period**

The minimum notice we require is 48 hours depending on quantity and location. If it is an urgent request, our team of experienced professionals will be able to work closely with you to determine the best course of action.

#### Flexibility on Quantity

Depending on location, we are able to offer up to plus/minus 20% flexibility on the volume of fuel lifted on the day.

# Contact Us

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## Where's Next?

Our Southwest Monsoon edition will be released in February. This will cover Bunker Spots from Singapore to Koh Samui and from Singapore to Bali.

We look forward to working with you as your trusted premier fuel provider during the Southwest Monsoon.

